



The Ohio Council of Retail Merchants



OCRM Membership Services



CareWorksComp – Workers’ Compensation Third Party Administrator (TPA)

The Ohio Council of Retail Merchants & Affiliates partners with CareWorksComp because they deliver the most significant cost savings to our members. CareWorksComp embraces a results-oriented approach that fully integrates safety prevention and risk control with aggressive claims management to provide a sizeable return on investment.

- **Stability** – CareWorksComp, Ohio owned and operated, is the leading third party administrator in Ohio serving more than 34,000 customers
- **Service** – As a result of our best-in-class service, CareWorksComp has consistently maintained a 97% client retention rate – one of the highest in the industry
- **Return on investment** – In 2011, for every dollar spent on fees, CareWorksComp clients saved \$7.89 – a 789% return on investment

Levels of savings range from as high as the current BWC maximum to a lesser percentage for companies with claims. Even if you don’t qualify for group rating, CareWorksComp can assist you in determining the best possible BWC rating program for your organization. You may apply for a free no-obligation quote online at www.careworksconsultants.com/groupratingapplication/ocrm.

For more information, contact CareWorksComps’ Beverly Westover toll-free, at 1-800-837-3200, Ext. 57169 or via email at Beverly.Westover@CareWorksComp.com.



FiNet – Exclusive Members Only Credit Card Processing Program

FiNet provides members of the Ohio Council of Retail Merchants with access to a complete credit and debit card processing solution. The FiNet program provides everything necessary to process cards no matter the business type: merchant account origination, terminal equipment, 24-hour customer service, training and supplies, voice authorization, online and paper statements, and access to loss prevention specialists.

Additionally, FiNet offers an entire network of payment processing solutions, including virtual terminals, mobile processing, check guarantee and conversion, gift and loyalty cards and specialized systems for industry-specific needs, including non-profits, government entities and medical practices. FiNet provides customized solutions to fit your individual needs.

For more details regarding the Ohio Council of Retail Merchants Members Only Program, contact Ron DeLisio, Vice President, at 330-702-8415 or 800-487-5577 or via email at rdelisio@finetsolutions.com. You may also visit FiNet’s website at www.finetsolutions.com.

CareWorks – Workers’ Compensation Managed Care Organization (MCO)

CareWorks provides more than 165,000 employer customers with high quality medical management of workplace injury claims. We help injured workers get the appropriate treatment and assistance they need to recover from injury and safely return to work

Each day we strive to provide customer service that exceeds expectation and to make a difference in the lives we touch. To learn more, please visit www.careworks.com or call us toll-free at 1-866-CARE-WORKS.

For more information contact Scott Vaka, Vice President, Sales & Customer Relations at 888-627-7586, Ext. 3536 or via email at Scott.Vaka@careworks.com.

Please see reverse side for more OCRM Membership Services opportunities.

Ohio Council of Retail Merchants & Affiliates

50 W. Broad St., Suite 2020 • Columbus, Ohio 43215
614.221.7833 • 614.221.7020 fax • www.ocrm.net





The Ohio Council of Retail Merchants



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PartnerShip – OCRM Discount Shipping Program

The OCRM Shipping Program, managed by PartnerShip, helps you save on every shipment you send and receive. This program is available to all OCRM members with no obligations and no minimum shipping requirements. Through OCRM's agreement with PartnerShip, OCRM members who enroll in the free program will receive significant discounts on inbound and outbound, domestic and international shipments through **FedEx**[®], the nation's premier small package carrier, as well as substantial discounts on less-than-truckload (LTL) freight shipments with **UPS Freight**[®] and **Con-way Freight**.

- Save up to **29%*** on select **FedEx Express**[®] services
* Includes a bonus 5% online processing discount.
- Save up to **20%** on select **FedEx Ground**[®] services
- Save up to **10%** on select **FedEx Home Delivery**[®] services

OCRM chose PartnerShip to develop a shipping program that combines simplicity, excellent service, and greater savings. PartnerShip began as a successful member service in 1989.

Visit www.PartnerShip.com/83OCRM for more information and to enroll in the OCRM Discount. If you have any questions, please call PartnerShip directly at 1-800-599-2902, or email sales@PartnerShip.com.



Association Benefit Planners – OCRM Discount Health Insurance Benefits

Association Benefit Planners Insurance Agency, Inc. is committed to offering quality health insurance products and services to all members, their families and their staff. A comprehensive package of health insurance benefits include:

- Products – Group Health Insurance, Group Long and Short Term Disability Income Insurance, Group Life Insurance and Group Critical Illness Insurance
- Services – Benefits Review and Analysis, Health Reimbursement Arrangements (HRAs – Section 105), HRA Feasibility Study, Health Savings Accounts (HSAs – Section 223) and Flexible Spending Accounts (FSAs – Section 125)

For details on OCRM Insurance Agency benefits, call 1-866-679-6787.

HR Butler – OCRM Discount Human Resources Program

HR Butler is an Ohio-based firm offering economical, innovative business solutions such as Payroll, Employee Benefits, and HR Services. Let them automate your administrative needs, so your focus can be on growing your business!

- Payroll – no set up fees, no quarter-end fees, and between 25-40% less than corporate providers
- 401K Administration – typically saving clients 50% and eliminating the end-of-year census
- Time and Attendance Solutions – fully automated, biometric terminals, fraud reduction
- Employee Benefits – including complimentary, custom plan communications
- HR/Compliance Solutions – including complimentary, fully-customized, website
- Seamless COBRA Administration – we are the only firm to offer this locally and in-house
- Complimentary reports and report customization
- No annual fee increases – we haven't increased our fees in 10 years
- Year-End Savings – typically 40-50% less than corporate providers on year-end and W-2s

For more information, contact Emily Dunlap, at 1-614-923-2900, Ext. 144 or via email at edunlap@hrbutler.com.



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